



Financial Services Authority Roadshow

Hong-Kong

Theme: Seychelles, Your Global Partner in the Digital Era of Financial Services

The Republic of Seychelles is situated in the western Indian Ocean, North West of Madagascar consisting of 115 granite and coral islands stretching some 1200 kilometers in the Indian Ocean. Victoria which is situated on the biggest island Mahé, is the economic and administrative centre of the Seychelles.

The Seychelles is an established and reputable international financial jurisdiction, offering international businesses and investors a range of sophisticated tax efficient products that meet the increasingly demanding criteria of flexibility, adaptability and security.

The FSA which will be celebrating 25 years of doing business in 2020, is responsible for the licensing, supervision and development of the non-bank financial services industry of the Seychelles as well as being the registrar for non-domestic entities. Whilst the financial services landscape is in the midst of transformation, the FSA ensures that the organisation complies with international best practices propelling the Seychelles into a largely compliant rating.

During 2018, direct earnings generated by the financial services sector and contribution to the country's foreign exchange inflows are estimated at US\$ 564 million reflecting a percentage of 4.1% GPD.

08:30 - 09:00

Registration

09:00 - 09:05

Welcome Remarks: *Seychelles - A top choice in the global financial landscape*

Mr. Suketu Patel, Chairman of the Seychelles Financial Services Authority

09:05 - 09:20

Presentation: *Regulatory Landscape of Seychelles*

Speaker: Dr. Steve Fanny, Chief Executive Officer of the Seychelles Financial Services Authority

The Seychelles Financial Services Authority is the regulator for non-bank financial services in the Seychelles. Established under the Financial Services Authority Act, 2013, the Authority is responsible for the licensing, supervision and development of the non-bank financial services industry of the Seychelles. We will examine the different products and licenses under the FSA's purview as well as the Licensing Processes, Regulatory Obligation and most importantly the changes in the Legal Frameworks.

09:20 - 09:35

Presentation: *IBC: New Look, New Opportunities*

Speaker: Mrs. Tatiana Balabanova, Director of Apollo Business Solutions (PTY) Ltd

Apollo Business Solutions (Pty) Ltd is a Corporate, Foundations and Trustee Services Provider in the Seychelles focusing to deliver efficient asset protection solutions to international clients. The International Business Company (IBC) is a simple but flexible business structure, enacted under the International Business Companies Act, 2016. The enhanced versatility of the Seychelles' IBC makes them ideal for any business, from personal services companies to collective investment schemes operating locally or internationally. Seychelles operates one of the fastest IBC Registrar in the world with same day incorporation.

09:35 - 10:15

Panel discussion: *What makes Seychelles an attractive financial jurisdiction?*

Moderator:

- *Mr. Gilbert Lebon, Chairman of the Seychelles Investment Board*

Panelists:

- Dr. Steve Fanny- *Chief Executive Officer of the Seychelles Financial Services Authority*
- Mrs. Tatiana Balabanova - *Director of Apollo Business Solutions (PTY) Ltd*
- Mr. Matthew Norris – *Chief Operating Officer at Constant Capital Ltd*

10:15 - 10:45

Networking Tea/Coffee Break

10:45 - 11:00

Presentation: Capital Markets

Speaker: *Mr. David Morema, Director at Valsen Fiduciaries International*

Capital markets from the international financial center is on the rise in Seychelles! Seychelles, is a versatile and attractive domicile for a wide range of capital markets legal structures. With a robust and dynamic regulatory environment, Seychelles offers an opportunity to set up any of the following businesses in the capital markets industry:

1. *Securities Exchange*
2. *Securities Facility*
3. *Securities Clearing Agency*
4. *Securities Dealers*
5. *Investment Advisory*
6. *Mutual Funds*
7. *Hedge Funds*

11:00 - 11:15

Presentation: Wealth Management

Speaker: *Ms. Marjorie Hui - Customer Relationship Manager at Constant Capital Ltd*

Constant Capital Ltd, the largest financial services company in the Seychelles, being represented by Mr. Norris, will be giving a brief insight into Wealth Management. The following topics will be discussed:

- *Pros and Cons of Offshore Wealth Management*
- *The Seychelles Advantage*
- *What specific wealth management products and services Seychelles has to offer*
- *Who are the wealth managers*

- *What does it take to set-up a wealth management business in Seychelles*
- *Partnership possibilities*

11:15 - 11:55

Panel discussion : *Investment Opportunities*

Moderator:

- *Mr. Suketu Patel, Chairman of the Seychelles Financial Services Authority*

Panelists:

- *Mr. David Morema - Director at Valsen Fiduciaries International*
- *Ms. Marjorie Hui - Customer Relationship Manager at Constant Capital Ltd*
- *Mr. Matthew Norris – Chief Operating Officer at Constant Capital Ltd*

11:55 - 12:00

Closing Remarks / Vote of Thanks

Speaker: *Dr. Steve Fanny, Chief Executive Officer of the Seychelles Financial Services Authority*

12:00 - 14:00

Lunch